MINUTES TOWN OF ST. PAUL INDUSTRIAL DEVELOPMENT AUTHORITY MONDAY, FEBRUARY 22, 2016 TOWN HALL – 6:00 p.m.

IDA

Robert Harrison – Chairman Debora Baca - Secretary
Frank Molinary Linda Tiller - Attorney
Harry Kelly-Absent Kyle Fletcher – Mayor

Mike Jessee Chris Sturgill – Spearhead Trails Jack

Kiser Joe Blevins – Spearhead Trails

Bill Wallace-Absent Kathy Stewart – St. Paul Main Street

J. D. Cassell Allen Gregory – CVTimes

Chairman Harrison called the meeting to order at 6:00 p.m.

A motion was made by Mr. Kiser, seconded by Mr. Cassell to approve the agenda as presented. The motion passed unanimously.

Mr. Molinary moved to approve the January 25, 2016 minutes as presented. The motion was seconded by Mr. Kiser and passed unanimously.

Chris Sturgill, Field Supervisor, and Joe Blevins, Head of Maintenance & Security for Spearhead Trails, spoke to the Board about their interest in the IDA property near the Dollar General, across from the car wash and referred to as "the triangle". Mr. Sturgill said Spearhead is interested in building a permanent home to house their offices, a retail shop, and a maintenance building. They are looking at St. Paul because it is a central location to their four trails. He also said they are beginning work on their fifth trail in Dickenson County. St. Paul was the first trail system and they would like to locate their office complex here. They are looking for available property before designing their buildings. They would be housing a small bulldozer and a small excavator, and several side by sides. Mr. Sturgill said the IDA property they are looking at is large enough to provide sufficient parking, and the location is very visible and convenient for ATV riders. The complex would be a place where riders could check in, shop in the area before and after riding the trail. There was further discussion about the size of the "triangle" lot and the type of buildings they plan to construct. They have not yet designed any buildings, but they are considering something rustic, along the lines of a Cracker Barrel type building. Mr. Sturgill also said they have received grant money for equipment purchases and will be seeking grant funding for construction of a building. They have potential federal highway funds, however, Mr. Sturgill said he doesn't believe it includes property acquisition. Mr. Kiser pointed out that the redevelopment area has specific guidelines. Mr. Sturgill said they will comply with all zoning and permitting.

Debbie Baca updated members on the Willis Building Project. The Phase II of historical tax credits is still pending. We are also waiting to hear from VRA regarding the Tobacco Commission loan.

Last month, the IDA tabled the Heart of Appalachia request pending the town's contribution and Mr. Kiser had asked for a copy of their budget. Ms. Baca advised that the town did contribute, and she provided a copy of the marketing budget and the Heart of Appalachia audit given to her by Kitty Barker. Following a brief discussion about the marketing budget and their marketing strategies, Chairman Harrison suggested a donation

of \$1,000. A motion was made by Mr. Kiser to contribute \$1,000 to the Heart of Appalachia. The motion was seconded by Mr. Molinary and passed unanimously.

Chairman Harrison said he had received an email request from Heart of Appalachia to use the upstairs of the Hillman House. Mr. Kiser asked how long would it be used. Chairman Harrison said it would just become part of their annual lease for their downstairs offices. He reminded everyone that under that lease, Heart of Appalachia pays all utilities and cleaning. The lease will be up for renewal in July. A motion was made by Mr. Molinary, seconded by Mr. Jessee, to allow Heart of Appalachia to use the upstairs of the Hillman House and be included in their lease. The motion carried unanimously.

A motion was made by Mr. Kiser, seconded by Mr. Cassell, to enter into Closed Session to discuss Acquisition & Disposition of Property under VA Code Section 2.2-3711(A)(3). The motion passed unanimously.

A motion was made by Mr. Cassell, seconded by Mr. Kiser to enter back into Open Session, certifying that the only matter discussed in Closed Session was Acquisition & Disposition of Property under VA Code Section 2.2-3711(A)(3). The motion passed by unanimous vote.

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There being no further business, the meeting was adjourned.

Secretary